



Board of Trustees Meeting
August 11, 2022

Presentation of Agenda Items V and VI

ACTION ITEM:

**State Contracts
and State Piggyback Vendors**

Dr. Gloria J. Walker

State Contracts and State Piggyback Vendors

Rationale/Summary:

The University is embarking upon several major projects and receiving more requests including its daily operations; and thus requests the ability to purchase products, materials, and supplies from the vendors identified below for FY 2023; the period ending June 30, 2023. This request avoids the potential for work delay or stoppage due to the staff's exhausted purchasing authority and thus the inability to purchase products, materials, and supplies timely, and nation-wide issues with supply chain delivers.

State Contracts and/or State Piggyback Vendors

- Data Set Ready, Inc.
- Signal House Communications
- Presidio Networked Solutions, LLC

Agenda Item V. State and Piggyback Contracts						
*Priority 1 = immediately; 2 = within 3 months; 3 = within 6 months; 4 = within 9 months; 5 = within 12 months						
Fiscal Year 2022-2023			Amount			Projected Total Amount of Project
Description of Project* or Items	Project	Priority Number*	Data Set Ready, Inc.	Signal House Communications	Presidio Networked Solutions, LLC	
Information Technology Services (ITS)						
Cybersecurity	Project	1	\$0	\$0	\$1,500,000	\$1,500,000
Core	Project	1	\$115,000	\$20,000	\$750,000	\$885,000
Research DMZ and Backbone	Project	1	\$300,000	\$25,000	\$598,644	\$923,644
College of Law	Project	1	\$553,000	\$595,248	\$304,807	\$1,453,055
Commons	Project	1	\$0	\$0	\$281,000	\$281,000
Foster Tanner Complex	Project	1	\$89,293	\$380,000	\$430,035	\$899,328
BL Perry	Project	1	\$0	\$0	\$162,273	\$162,273
Pharmacy	Project	1	\$0	\$250,000	\$782,732	\$1,032,732
Dyson Pharmacy	Project	1	\$173,000	\$50,000	\$0	\$223,000
Pharmacy Jacksonville	Project	1	\$58,750	\$60,000	\$75,000	\$193,750
Pharmacy Tampa	Project	1	\$30,000	\$20,000	\$25,146	\$75,146
Pharmacy Crestview	Project	1	\$0	\$125,000	\$212,196	\$337,196
Jackson Davis	Project	1	\$65,000	\$100,000	\$124,734	\$289,734
Footo Hilyer	Project	1	\$110,000	\$280,000	\$407,169	\$797,169
Palmetto South	Project	1	\$137,800	\$50,000	\$0	\$187,800
Phase III	Project	1	\$112,000	\$50,000	\$0	\$162,000
Sampson and Young	Project	1	\$51,000	\$100,000	\$395,000	\$546,000
Lee Hall	Project	1	\$0	\$35,000	\$222,844	\$257,844
Foundation	Project	1	\$105,000	\$20,000	\$55,242	\$180,242
Gore Education Complex	Project	2	\$0	\$300,000	\$441,117	\$741,117
FAMU PD & Plant Operations	Project	2	\$590,000	\$123,000	\$446,605	\$1,159,605
SGA Complex Student Activities - Bowling - Embassy	Project	2	\$155,000	\$225,000	\$300,000	\$680,000
Teleconferencing Center	Project	2	\$65,000	\$0	\$75,000	\$140,000
MS Thomas	Project	2	\$66,000	\$120,000	\$76,579	\$262,579
FAMU DRS	Project	2	\$734,000	\$515,000	\$436,547	\$1,685,547
Black Archives	Project	2	\$70,000	\$100,000	\$150,000	\$320,000
School of Journalism and Graphic Communication	Project	3	\$0	\$0	\$614,468	\$614,468
Howard Hall	Project	3	\$300,000	\$80,000	\$125,398	\$505,398
School of Architecture and Engineering Technology	Project	3	\$0	\$160,000	\$493,907	\$653,907
Brooksville	Project	3	\$75,000	\$10,000	\$82,863	\$167,863
President's/Alumni House	Project	3	\$0	\$0	\$62,418	\$62,418
Bartley-Gaither Complex	Project	4	\$375,000	\$200,000	\$220,478	\$795,478
Student Services	Project	4	\$80,000	\$0	\$128,474	\$208,474
Viticulture	Project	4	\$350,000	\$40,000	\$112,058	\$502,058
Honor House	Project	4	\$68,000	\$20,000	\$51,244	\$139,244
Grand Ballroom	Project	4	\$20,000	\$0	\$57,634	\$77,634
Career Center	Project	4	\$35,000	\$40,000	\$65,630	\$140,630
Tookes Rec Center	Project	4	\$100,000	\$80,000	\$149,808	\$329,808
Quincy Farms	Project	4	\$400,000	\$35,000	\$184,379	\$619,379
Innovation Park	Project	4	\$57,000	\$0	\$94,519	\$151,519
Luci Moten	Project	4	\$120,000	\$75,000	\$145,024	\$340,024
Facilities' Planning and Construction						
FAMU SAET		1	\$200,000			\$200,000
Footo Hilyer -Renovation		2	\$160,000			\$160,000
Law Enforcement and Public Safety						
Cameras and licee plate readers - campus wide	daily Operation	1	\$750,000			\$750,000
Footo Hilyer Hall	Project	1	\$1,500,000			\$1,500,000
Brooklyn Student Housing: cameras, access control, gates and video cameras	Project	3	\$1,500,000			\$1,500,000
FY 2023 Total			\$9,669,843	\$4,283,248	\$10,840,972	\$24,794,063
FY 2022 Actual Spent			\$2,722,321	\$2,397,357	\$5,159,444	\$10,279,122

Estimated Totals by Priority

Priority	Data Set Ready, Inc.	Signal House Communications	Presidio Network Solutions, LLC	Totals
1	4,349,843	2,160,248	6,326,822	12,836,913
2	1,840,000	1,383,000	1,925,848	5,148,848
3	1,875,000	250,000	1,379,054	3,504,054
4	1,605,000	490,000	1,209,248	3,304,248
Totals	\$ 9,669,843	\$ 4,283,248	\$ 10,840,972	\$ 24,794,063

Priority based on Project Starting Time:
 1= immediately; 2= within 3 months; 3= within 6 months; 4= within 9 months

Estimated Totals for Projects > \$1M

Fiscal Year 2022-2023		
Description of Project or Items	Priority Number*	Projected Total Amount of Project
Information Technology Services (ITS)		
Cybersecurity	1	\$1,500,000
College of Law	1	\$1,453,055
Pharmacy	1	\$1,032,732
FAMU PD & Plant Operations	2	\$1,159,605
FAMU DRS	2	\$1,685,547
Law Enforcement and Public Safety		
Foote Hilyer Hall	1	\$1,500,000
Brooklyn Student Housing: cameras, access control, gates and video cameras	3	\$1,500,000

State Contracts and State Piggyback Vendors

Recommendation:

Approval of following piggyback agreements substantially in the form for fiscal year 2023 and for the following specific projects that exceed the President’s \$1M signature authority:

Data Set Ready, Inc.
Signal House Communications, and
Presidio Network Solutions, LLC

Fiscal Year 2022-2023		
Description of Project or Items	Priority Number*	Projected Total Amount of Project
Information Technology Services (ITS)		
Cybersecurity	1	\$1,500,000
College of Law	1	\$1,453,055
Pharmacy	1	\$1,032,732
FAMU PD & Plant Operations	2	\$1,159,605
FAMU DRS	2	\$1,685,547
Law Enforcement and Public Safety		
Foote Hilyer Hall	1	\$1,500,000
Brooklyn Student Housing: cameras, access control, gates and video cameras	3	\$1,500,000

ACTION ITEM:

2022-2023 Final University Budget

Trustee Kimberly Moore,
Dr. Gloria J. Walker and Mrs. Nichole Murry

2022-2023 Final University Budget

Rationale/Summary:

Pursuant to the Board of Governor's Regulation 9.007 State University Operating Budgets, the FY 2022-2023 operating budget must be approved by the University Board of Trustees (BOT) prior to submission to the Board of Governors. The final operating budget is due to the Board of Governors by August 19, 2022.

Recommendation:

Approval of the 2022-2023 Final University Budget.

FLORIDA AGRICULTURAL AND MECHANICAL UNIVERSITY

STATE UNIVERSITY SYSTEM OF FLORIDA

2022-2023 OPERATING BUDGET

SUMMARY SCHEDULE I

	Education & General ¹	Contracts & Grants ²	Auxiliaries ³	Local Funds ⁴					Summary Totals
				Student Activities	Student Financial Aid	Concessions	Intercollegiate Athletics	Technology Fee	
1 Beginning Fund Balance :	\$ 31,594,413	\$ (4,160,924)	\$ 64,539,812	\$ 308,827	\$ 19,536,319	\$ 921,396	\$ 1,123,256	\$ 751,483	\$ 114,614,582
2									
3 Receipts/Revenues									
4 General Revenue	\$ 96,310,723								\$ 96,310,723
5 Lottery	\$ 33,427,132								\$ 33,427,132
6 Student Tuition	\$ 67,801,614								\$ 67,801,614
7 Phosphate Research									\$ -
9 Other U.S. Grants		\$ 124,657,831							\$ 124,657,831
10 City or County Grants									\$ -
11 State Grants		\$ 5,200,834	\$ 57,144		\$ 400,000				\$ 5,657,978
12 Other Grants and Donations		\$ 2,041,578			\$ 31,846,428		\$ 450,000		\$ 34,338,006
13 Donations / Contrib. Given to the State									\$ -
14 Sales of Goods / Services			\$ 34,348,226				\$ 4,720,000		\$ 39,068,226
15 Sales of Data Processing Services									\$ -
16 Fees			\$ 4,854,955	\$ 2,439,800	\$ 3,196,100		\$ 3,800,000	\$ 1,000,000	\$ 15,290,855
17 Miscellaneous Receipts		\$ 1,348,053			\$ 7,308,572	\$ 80,000			\$ 8,736,625
18 Rent									\$ -
19 Concessions									\$ -
20 Assessments / Services									\$ -
21 Other Receipts / Revenues ⁶			\$ 16,525,552	\$ 192,000			\$ 775,000		\$ 17,492,552
22 Subtotal:	\$ 197,539,469	\$ 133,248,296	\$ 55,785,877	\$ 2,631,800	\$ 42,751,100	\$ 80,000	\$ 9,745,000	\$ 1,000,000	\$ 442,781,542
23 Transfers In			\$ 7,464,185			\$ 100,000			\$ 7,564,185
24 Total - Receipts / Revenues:	\$ 197,539,469	\$ 133,248,296	\$ 63,250,062	\$ 2,631,800	\$ 42,751,100	\$ 180,000	\$ 9,745,000	\$ 1,000,000	\$ 450,345,727
25									
26 Operating Expenditures									
27 Salaries and Benefits	\$ 138,624,799	\$ 28,637,968	\$ 10,319,318	\$ 285,636	\$ 408,412		\$ 3,596,313		\$ 181,872,446
28 Other Personal Services	\$ 6,679,578	\$ 9,718,709	\$ 3,101,596	\$ 164,614	\$ 293,000		\$ 667,450		\$ 20,624,947
29 Expenses	\$ 47,176,419	\$ 82,641,842	\$ 36,683,353	\$ 576,033	\$ 42,057,509	\$ 297,880	\$ 6,404,493	\$ 750,000	\$ 216,587,529
30 Operating Capital Outlay	\$ 323,504		\$ 412,299					\$ 25,000	\$ 760,803
31 Risk Management	\$ 1,510,179								\$ 1,510,179
32 Financial Aid									\$ -
33 Scholarships	\$ 624,417								\$ 624,417
34 Waivers	\$ 130,838								\$ 130,838
35 Finance Expense	\$ 1,514,846								\$ 1,514,846
36 Debt Service									\$ -
37 Salary Incentive Payments									\$ -
38 Law Enforcement Incentive Payments	\$ 14,799								\$ 14,799
39 Library Resources	\$ 775,389								\$ 775,389
40 Institute of Government									\$ -
41 Regional Data Centers - SUS									\$ -
42 Black Male Explorers Program	\$ 164,701								\$ 164,701
43 Phosphate Research									\$ -
44 Other Operating Category (Provide Details)									\$ -
45 Total Operating Expenditures :	\$ 197,539,469	\$ 120,998,519	\$ 50,516,566	\$ 1,026,283	\$ 42,758,921	\$ 297,880	\$ 10,668,256	\$ 775,000	\$ 424,580,894

**FLORIDA A&M UNIVERSITY
2022-2023 E&G ALLOCATIONS**

	General Revenue	Lottery	Student Fees	Student Financial Assistance	Risk Management Insurance	Nursing	Total Appropriations
FY 2021-2022 Beginning Base Budget	\$99,749,837	\$22,663,971	\$67,801,614	\$624,417	\$1,669,954		\$192,509,793
Fund Shift from GR to Lottery	(4,244,750)	4,244,750					-
20-21 Performance Based Incentives	(13,322,826)						(13,322,826)
2020-21 Base Funding to Performance Funding - Institutional Investment	(14,083,909)						(14,083,909)
Eliminate Excess Faculty Salary	(157,624)						(157,624)
2020-21 Base Funding to Performance Funding - Institutional Investment	14,083,909						14,083,909
2021-2022 Non Recurring State Investment PBF	12,651,647						12,651,647
Amendment #2 (Reduction Risk Management)					(64,758)		(64,758)
Total FY 2021-2022 Final Budget	94,676,284	26,908,721	67,801,614	624,417	1,605,196	-	191,616,232
2021-2022 Non Recurring State Investment PBF(Amendment #1)	(12,651,647)						(12,651,647)
2020-21 Base Funding to Performance Funding - Institutional Investment(Amendment #1)	(14,012,282)						(14,012,282)
Fund Shift from GR to Lottery	(6,518,411)	6,518,411					-
Operational Support	5,000,000						5,000,000
Nursing Education-PIPELINE (Amendment #3)						1,082,597	1,082,597
Risk Management Realignment (Amendment #2)					(95,017)		(95,017)
2021-2022 Base Funding to Performance Funding-Institutional Investment	14,012,282						14,012,282
2022-2023 Non Recurring State Investment PBF	12,587,304						12,587,304
Total FY 2022-2023 Beginning Base Budget	93,093,530	33,427,132	67,801,614	624,417	1,510,179	1,082,597	197,539,469

General Revenue	93,093,530
Stuent Financial Assistance	624,417
Risk Mgmt Insurance	1,510,179
Nursing	1,082,597
General Revenue TOTAL	96,310,723

FY23 vs FY22 Budget Comparison				
	FY22-23	FY21-22		
	<u>Summary Totals</u>	<u>Summary Totals</u>	<u>Variance</u>	<u>Variance %</u>
Beginning Fund Balance :	\$ 114,614,582	\$ 95,772,891	\$ 18,841,691	19.7%
<u>Receipts/Revenues</u>				
General Revenue	\$ 96,310,723	\$ 96,905,897	\$ (595,174)	-0.6%
Lottery	33,427,132	26,908,721	6,518,411	24.2%
Student Tuition	67,801,614	67,801,614	-	
Phosphate Research	-	-	-	
Other U.S. Grants	124,657,831	112,112,580	12,545,251	11.2%
City or County Grants	-	-	-	
State Grants	5,657,978	8,422,421	(2,764,443)	-32.8%
Other Grants and Donations	34,338,006	31,842,333	2,495,673	7.8%
Donations / Contrib. Given to the State	-	-	-	
Sales of Goods / Services	39,068,226	33,319,954	5,748,272	17.3%
Sales of Data Processing Services	-	-	-	
Fees	15,290,855	16,913,533	(1,622,678)	-9.6%
Miscellaneous Receipts	8,736,625	9,673,285	(936,660)	-9.7%
Rent	-	-	-	
Concessions	-	-	-	
Assessments / Services	-	-	-	
Other Receipts / Revenues	17,492,552	22,882,698	(5,390,146)	-23.6%
Subtotal:	\$ 442,781,542	\$ 426,783,036	\$ 15,998,506	3.7%
Transfers In	7,564,185	9,524,821	(1,960,636)	-20.6%
Total - Receipts / Revenues:	\$ 450,345,727	\$ 436,307,857	\$ 14,037,870	3.2%

FY23 vs FY22 Budget Comparison				
	FY22-23	FY21-22		
	<u>Summary Totals</u>	<u>Summary Totals</u>	<u>Variance</u>	<u>Variance %</u>
<u>Operating Expenditures</u>				
Salaries and Benefits	\$ 181,872,446	\$ 179,336,904	\$ 2,535,542	1.4%
Other Personal Services	20,624,947	21,360,882	(735,935)	-3.4%
Expenses	216,587,529	166,208,215	50,379,314	30.3%
Operating Capital Outlay	760,803	2,411,778	(1,650,975)	-68.5%
Risk Management	1,510,179	1,605,196	(95,017)	-5.9%
Financial Aid	-	18,896,931	(18,896,931)	-100.0%
Scholarships	624,417	-	624,417	0.0%
Waivers	130,838	130,838	-	
Finance Expense	1,514,846	1,544,632	(29,786)	-1.9%
Debt Service	-	-	-	
Salary Incentive Payments	-	-	-	
Law Enforcement Incentive Payments	14,799	14,799	-	0.0%
Library Resources	775,389	2,323,446	(1,548,057)	-66.6%
Institute of Government	-	-	-	
Regional Data Centers - SUS	-	-	-	
Black Male Explorers Program	164,701	164,701	-	0.0%
Phosphate Research	-	-	-	
Other Operating Category (Provide Detail)	-	-	-	
Total Operating Expenditures :	\$ 424,580,894	\$ 393,998,322	\$ 30,582,572	7.8%

FY23 vs FY22 Budget Comparison				
	FY22-23	FY21-22		
	<u>Summary Totals</u>	<u>Summary Totals</u>	<u>Variance</u>	<u>Variance %</u>
<u>Non-Operating Expenditures</u>				
* Carryforward (From Prior Period Funds)	\$ 17,766,650	\$ 29,435,189	\$ (11,668,539)	-39.6%
* Fixed Capital Outlay	-	-	-	
Transfers Out	23,871,032	23,062,516	808,516	3.5%
Other	-	-	-	
Total Non-Operating Expenditures :	\$ 41,637,682	\$ 52,497,705	\$ (10,860,023)	-20.7%
			\$ -	
Ending Fund Balance :	\$ 98,741,733	\$ 85,584,721	\$ 13,157,012	15.4%



FLORIDA A&M UNIVERSITY

Founded in 1887 as the State Normal College for Colored Students, Florida Agricultural and Mechanical University (FAMU) is the only historically state supported educational facility for African Americans in Florida. It has always been co-educational. In 1890, the second Morrill Act was passed. This enabled the school to become the Black Land Grant College for the State of Florida. In 1891, the college was moved from its original location west of town to its present location which was once the site of "Highwood," Territorial Governor W.P. Duval's slave plantation. The site is one of the highest hills in Tallahassee. The school was known as Florida A&M College from 1909 until 1953 when it attained university status.